

## How Snappy Grew Wing Spot Markham's Sales by 83%

## **IMPACT**

+83%

Increase in online sales within the first 2 weeks

x1.5

Increase in online order conversion rates

+31%

Increase in website traffic from local Google search results +16%

Increase in sit down customers within first month

100% Canadian chicken from local farms, Wing Spot Markham is a great place to enjoy amazing flavour and taste.



100+ Flavours



Served Fresh

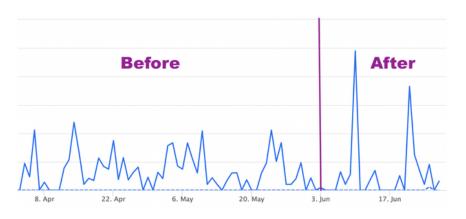


Daily Specials + Combos

## **RESULTS**

- 1. After redesigned and optimized website implementation, Wing Spot Markham generated 83% more sales and the highest sales of the year on the first weekend after adopting Snappy Growth.
- 2. Snappy's Growth solution helped Wing Spot Markham get over 25,000 social media views which led to an increase of 16% in sit down customers within first month.
- 3. By optimizing website for speed, SEO and conversion rates, Snappy helped Wing Spot Markham increase conversion rates by 1.5 times and drive 31% more traffic from local Google search results.

## **PERFORMANCE SNAPSHOT**



"My sales are up last week already. The busiest weekend since Super Bowl Sunday was last weekend. I covered the cost of the growth marketing plan in one day."

- Ron, Owner of The Wing Spot Markham

